

## **PVA TePla AG: Strong consolidated net profit in first nine months of 2009**

- **Consolidated sales revenues of EUR 98.9 million (previous year: EUR 120.8 million)**
- **EBIT of EUR 11.1 million (previous year: EUR 9.7 million)**
- **Order backlog of EUR 90.0 million (previous year: EUR 181.2 million)**
- **Forecast: sales revenues for 2009 of around EUR 145 million, operating EBIT at EUR 15 – 17 million**

**(Wettenberg, November 6, 2009) PVA TePla AG, Wettenberg, manufacturer of vacuum and high-temperature systems, generated sales revenues of EUR 98.9 million in the first nine months of 2009 (previous year: EUR 120.8 million). Operating EBIT improved significantly year-on-year from EUR 9.7 million to EUR 11.1 million.**

Consolidated sales revenues declined on the same period of the previous year due current orders being rescheduled to the next two quarters. The Industrial Systems division noted sales revenues of EUR 30.8 million, below the level for the previous year (EUR 37.0 million). Following the scheduled completion of a major order with Siltronic Samsung to supply crystal growing systems, the Semiconductor Systems division posted sales revenues of EUR 25.1 million (previous year: EUR 55.3 million). At EUR 43.1 million (previous year: EUR 28.6 million), the Solar Systems division was the Group's strongest in terms of sales revenues.

In spite of the drop in sales revenues, operating EBIT improved significantly year-on-year to EUR 11.1 million (previous year: EUR 9.7 million). The EBIT margin is therefore 11.2%. Consolidated net profit amounted to EUR 7.3 million (previous year: EUR 6.5 million)

In the first three quarters of 2009, the order situation of the PVA TePla Group was substantially weaker than in the same period of 2008 – as was also the case for its main competitors – on account of the general market

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developments. Owing to various factors, this development is due to the investment restraint among customers on our key markets. Incoming orders came to EUR 39.6 million (previous year: EUR 169.0 million). Broken down by division, incoming orders in Industrial Systems in the reporting period were significantly lower than the previous year's high figure of EUR 36.9 million at EUR 14.5 million. The current economic crisis is particularly affecting the willingness to make investments in the hard metal market within this division. The Semiconductor Systems division generated incoming orders of EUR 15.2 million (previous year: EUR 32.1 million). Demand for float-zone systems from the PVA TePla branch in Denmark played a major role in this at the start of the fiscal year. Incoming orders for the Solar Systems division amounted to EUR 9.9 million (previous year: EUR 100.0 million). Negotiations with customers in this area in particular have reached such an advanced stage that significant orders can now be expected in the next few months.

At EUR 21.8 million, the operating cash flow in the first three quarters was significantly higher than the previous year's figure of EUR 16.1 million. Cash and cash equivalents also increased considerably year-on-year from EUR 15.7 million to EUR 21.6 million.

Given the shifts in sales revenues mentioned above from the current fiscal year to 2010, PVA TePla is assuming consolidated sales revenues for fiscal 2009 as a whole of EUR 145 million. In line with this, part of the result will be shifted to the following year and therefore the operating result (EBIT) in 2009 is expected to lie between EUR 15 million and EUR 17 million.

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