

## **PVA TePla AG: Strong Figures to September 30, 2010**

- **Consolidated sales revenues of EUR 95.0 million (previous year: EUR 98.9 million)**
- **EBIT of EUR 9.7 million (previous year: EUR 11.1 million)**
- **Incoming orders of EUR 73.6 million (previous year: EUR 39.6 million)**
- **Forecast: Sales revenues for 2010 of around EUR 120 million, operating EBIT margin in the upper half of the 8–10% range**

**(Wettenberg, November 5, 2010) – PVA TePla AG, Wettenberg, a leading manufacturer of silicon crystallization systems as well as vacuum and high-temperature systems, generated sales revenues of EUR 95.0 million in the first nine months of 2010 (previous year: EUR 98.9 million). Operating earnings (EBIT) totaled EUR 9.7 million (previous year: EUR 11.1 million) with a margin of 10.3% (previous year: 11.2%).**

Consolidated sales revenues reached a level of EUR 95.0 million (previous year: EUR 98.9 million). Due to weak incoming orders last year, sales revenues of the Industrial Systems division fell year-on-year to EUR 19.1 million (previous year: EUR 30.8 million). Sales revenues in the Semiconductor Systems division amounted to EUR 22.7 million (previous year: EUR 25.1 million) and largely stemmed from system sales in the areas of float-zone, plasma and analysis systems. Sales revenues in the Solar Systems division increased significantly to EUR 53.2 million (previous year: EUR 43.1 million).

Operating EBIT came to EUR 9.7 million, compared with EUR 11.1 million in the previous year. Consolidated net profit amounted to EUR 6.2 million (previous year: EUR 7.3 million).

In the first three quarters of 2010, the order situation of the PVA TePla Group was significantly stronger than in the same period of the previous year. Incoming orders came to EUR 73.6 million in this period (previous year: EUR 39.6 million). The book-to-bill-ratio was 0.8 (previous year: 0.4). In the first nine months of the year, at EUR 30.7 million, incoming orders in the

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Industrial Systems division were up significantly on the figure for the previous year of EUR 14.5 million. The Semiconductor Systems division generated incoming orders of EUR 33.8 million, also significantly above the corresponding figure for the previous year (EUR 15.2 million). A significant portion of this was due to demand for float-zone systems from PVA TePla Denmark. Several major orders from Asia to supply systems for the production of high-purity, monocrystalline silicon rods, for example for high-frequency applications in the semiconductor industry, were placed during the course of the year. The Solar Systems division achieved incoming orders of EUR 9.1 million (previous year: EUR 9.9 million) in the first three quarters of 2010.

At EUR +5.8 million, cash flow from operating activities was positive in the first three quarters of 2010 (previous year: EUR +21.8 million). Cash and cash equivalents were at EUR +26.6 million period (previous year: EUR +28,4 million). Thus, the liquidity situation of the PVA TePla Group remains positive.

For the current 2010 financial year, performance within the range of previous forecasts is expected, i.e. consolidated sales revenues of EUR 120 million and an EBIT margin in the upper half of the 8–10% range.

For further information, please contact:

Dr. Gert Fisahn  
Investor Relations  
PVA TePla AG  
Phone: +49(0)641/68690-400  
gert.fisahn@pvatepla.com  
[www.pvatepla.com](http://www.pvatepla.com)