

## **PVA TePla AG: Key figures for fiscal year 2010**

- **Sales revenues of EUR 120 million (previous year: EUR 134.7 million)**
- **Incoming orders of EUR 93 million (previous year: EUR 69.0 million)**
- **Order backlog of EUR 53 million (previous year: EUR 87.8 million)**

**(Wettenberg, February 22, 2011) – PVA TePla AG, Wettenberg, a manufacturer of silicon crystallization systems as well as vacuum and high-temperature systems, published its preliminary consolidated figures for the fiscal year 2010. Consolidated sales revenues amounted to EUR 120 million (previous year: EUR 134.7 million). Incoming orders increased from EUR 69.0 million in the previous year to EUR 93 million in 2010. As at December 31, 2010, the order backlog amounted to EUR 53 million (previous year: EUR 87.8 million). The decline in business volume compared to 2009 is the result of the reduced order backlog during the economic and financial crisis of 2009. The encouraging rise in incoming orders in 2010 is due to lively demand for vacuum systems, plasma systems, analytical systems, and float-zone systems.**

The sales revenues of the Industrial Systems division came in at EUR 28 million and those for the Semiconductor Systems division at EUR 34 million. The Solar Systems division achieved sales revenue of EUR 58 million. For the solar market, two major orders in this area were completed for delivery of crystal-growing systems for a European and a Chinese client in the fiscal year 2010.

The operating consolidated profit margin for 2010 will be at the upper end of the published 8%-10% range in accordance with previous forecasts.

The lively demand in the areas named above will also continue into the beginning of the fiscal year 2011. Here there is also a follow-up order for crystal-growing systems from the semiconductor industry in the amount of EUR 11 million.

For fiscal year 2011, the previous outlook is affirmed. Thus, consolidated sales revenues will be between EUR 120 million and EUR 130 million. An EBIT margin of 8%-10% is expected.

# Press Release



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The preliminary profit figures for the 2010 fiscal year will be released in early March. The full 2010 Annual Report of PVA TePla AG will be submitted on March 31, 2011.

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