

## **PVA TePla publishes 2010 annual report**

**(Wettenberg, March 31, 2011) – PVA TePla AG, Wettenberg, a manufacturer of silicon crystallization systems as well as vacuum and high-temperature systems, has published its final figures for 2010 today, confirming the previously published key figures. Consolidated sales revenues last fiscal year amounted to EUR 120.4 million (previous year: EUR 134.7 million). Consolidated EBIT amounted to EUR 12.0 million (previous year: EUR 16.6 million). At 10.0% (previous year: 12.3%), the EBIT margin was at the upper end of the forecasted range of 8-10%.**

The Industrial Systems division generated sales of EUR 28.4 million in 2010 (previous year: EUR 38.9 million), corresponding to a 24% share of total sales, while the Semiconductor Systems division generated sales of EUR 33.9 million (previous year: EUR 38.9 million), equivalent to 28% of total sales. The Solar Systems division increased sales from EUR 56.9 million in the previous year to EUR 58.1 million and thus accounts for 48% of total consolidated sales.

The operating profit (EBIT) declined to EUR 12.0 million (previous year: EUR 16.6 million) due to the lower business volume, the EBIT margin of 10.0% is at the upper end of the forecast published by PVA TePla. In the year under review, the consolidated net profit for the year amounted to EUR 7.5 million (previous year: EUR 10.7 million)

As at December 31, 2010, total assets amounted to EUR 121.7 million and were thus lower than the previous year's figure of EUR 128.0 million. As a result of the net profit for the year, equity increased from EUR 51.1 million to EUR 54.4 million. The equity ratio thus increased to 44.7% (previous year: 39.9%) due to the lower total assets in the year under review.

At EUR 11.2 million (previous year: EUR 29.6 million), a significant positive operating cash flow was generated again in 2010. As at December 31, 2010, cash and cash equivalents amounted to EUR 30.3 million (previous year: EUR 28.4 million).

At EUR 93.4 million, incoming orders were up considerably on the prior-year figure of EUR 69,0 million. As at December 31, 2010, there was an order backlog of EUR 52.9 million (previous year: EUR 87.8 million).

# Press Release



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For fiscal 2011, consolidated sales are expected to total between EUR 120 million and EUR 130 million with an EBIT margin of 8-10%. This forecast is supported by the order backlog of EUR 52.9 million as at December 31, 2010 and the strong incoming orders in the first quarter of 2011. In addition to the follow-up order for crystal-growing systems from the semiconductor industry in the amount of EUR 11 million that has already been announced, the areas of vacuum systems, floatzone systems, analysis systems and plasma systems saw brisk demand in the first few weeks of 2011.

At its last meeting on March 25, 2011, the Supervisory Board of PVA TePla AG approved the Management Board's resolution to propose a dividend payment of EUR 0.15 per share from the net retained profits for fiscal 2010 at the Annual General Meeting to be held in Giessen on June 30, 2011.

The 2010 annual report can be downloaded on PVA TePla's website.

You can obtain further information from:

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