

## **PVA TePla AG: Very Successful Fiscal Year 2007**

**(Aslar, March 31, 2008) – PVA TePla AG in Aslar today published its final figures for 2007. The key figures for fiscal year 2007, which had previously been announced, were confirmed. In comparison with 2006, EBIT was significantly increased to EUR 10.0 million (previous year: EUR 3.5 million). At 8.8%, the EBIT margin was higher than the forecast range of 5%-7%. Consolidated net profit for the year amounted to EUR 6.1 million (previous year: EUR 2.1 million).**

In 2007, consolidated sales revenues increased by 61% to EUR 113.7 million (previous year: EUR 70.4 million). The Vacuum Systems division raised their sales revenues considerably from EUR 25.9 million in 2006 to EUR 36.9 million, contributing 32% to consolidated sales revenues. At EUR 60.1 million, the Crystal Growing Systems division almost doubled its sales revenues of 2006 (EUR 30.9 million), equivalent to 53% of consolidated sales revenues. This meant that the Crystal Growing Systems division was the Group's strongest sales revenues generating division for the first time. The Plasma Systems division generated sales revenues of EUR 16.7 million (previous year: EUR 13.6 million) thereby contributing 15% to PVA TePla's total sales revenues.

The significant expansion of business volume and the associated investments for expanding capacity led to a considerable increase in total assets to EUR 113.3 million on December 31, 2007, compared to EUR 60.3 on the previous year's balance sheet date. Due to net profit for the year, shareholders' equity increased to EUR 30.9 million (previous year: EUR 24.7 million). Because of significantly higher total assets, the equity ratio of 27.8% is less than the previous year's figure of 41.0%.

# Press Release



No. 3/08  
March 31, 2008  
Page 2 of 2

Due to the investments associated with the capacity expansion, the current and non-current liabilities of EUR 3.8 million in 2006 rose to EUR 19.4 million on December 31, 2007. Because of the outstanding orders situation, the investment measures required to process current and future projects are essential.

On December 31, 2007, operating cash flow amounted to EUR 7.8 million (previous year: EUR 13.6 million). On the balance sheet date, cash and cash equivalents amounted to EUR 9.1 million (previous year: EUR 12.1 million).

The incoming orders increased in comparison with the same period in the previous year from EUR 139.5 million to EUR 146 million; order backlog also climbed from EUR 101.1 million to EUR 137.1 million. The largest proportion of the order backlog is held by the Crystal Growing Systems division.

The forecast for fiscal year 2008 has been confirmed. Due to the favorable business situation, growth in consolidated sales revenues of 40% is planned. The EBIT margin is forecast to be in the range of 7%-9%.

The complete Annual Report for 2007 is available on our homepage at [www.pvatepla.com](http://www.pvatepla.com) (category: Investor Relations).

For further information, please contact:  
Dr. Gert Fisahn  
Investor Relations  
PVA TePla AG  
Emmeliusstr. 33  
35614 Asslar  
Phone: +49(0)6441/5692-342  
[gert.fisahn@pvatepla.com](mailto:gert.fisahn@pvatepla.com)  
[www.pvatepla.com](http://www.pvatepla.com)