

Press Release

Wettenberg, November 8, 2013

PVA TePla publishes business figures as of September 30, 2013

- Positive development in incoming orders (EUR 65.3 million)
- Reduction of operating loss

Rising trend in incoming orders

At EUR 33.0 million, incoming orders reached a satisfactory level in the third quarter and confirmed a gradual easing in the order situation. Overall, incoming orders of EUR 65.3 million (previous year: EUR 42.2 million) were generated in the first nine months. With business progressing normally, the order backlog will be significantly higher at the start of 2014 than the start of 2013. In the first nine months of 2013, incoming orders in the Industrial Systems business unit amounted to EUR 36.9 million (previous year: EUR 22.5 million). With incoming orders of EUR 20.6 million, the Semiconductor Systems business unit was up slightly on the same period of the previous year (EUR 18.7 million). Systems worth EUR 7.8 million (previous year: EUR 1.0 million) were ordered in the Solar Systems business unit. An order for the delivery of crystal-growing systems was received from a solar module manufacturer in Asia.

Consolidated sales revenues and operating earnings at expected level

In the first nine months, consolidated sales revenues of EUR 46.5 million (previous year: EUR 83.7 million) were generated with operating earnings of EUR -8.8 million (previous year: EUR 6.2 million). The cost-cutting measures initiated in the first half of the year are taking effect as planned, with the result that operating earnings for the third quarter improved to EUR -460 thousand; operating cash flow also developed positively and amounted to EUR 1.0 million in the third quarter.

Forecast confirmed

The previous forecast for the current fiscal year is confirmed. The Group is forecasting sales revenues of between EUR 75 million and EUR 85 million – though the figure is currently expected to be at the lower end of this range – and low positive operating earnings before extraordinary expenses. This forecast is based in part on the assumption that the currently planned sales revenues from the disposal of inventory systems will be recognized by the end of the year.

The nine-month report is available for download using the following link:

http://www.pvatepla.com/fileadmin/pdf/Q_G_Berichte/2013/PVA_Q3_en.pdf

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