

## Press Release

Wettenberg, November 11, 2016

### PVA TePla: Publication of business figures for Q3 2016

- Consolidated sales revenues of EUR 65.1 million (previous year: EUR 51.6 million)
- Gross margin at EUR 14.2 million (previous year: EUR 10.8 million)
- EBIT of EUR 1.9 million (previous year: EUR -1.5 million)
- Incoming orders of EUR 51.9 million (previous year: EUR 77.8 million)
- Order backlog of EUR 53.8 million (previous year: EUR 64.3 million)
- Equity ratio of 42.1% (December 31, 2015: 43.0%)

#### Sales revenues and operating earnings

PVA TePla AG, Wettenberg, a manufacturer of systems for the production of industrial crystals and vacuum and high-temperature systems as well as plasma systems and systems for non-destructive quality inspections, generated consolidated sales revenues of EUR 65.1 million in the first nine months of 2016, up significantly on the same period of the previous year (EUR 51.6 million). The improved gross profit with a margin of almost 22% underlines the impact of the cost reductions of recent years and demonstrates the increased capacity utilization. A positive EBIT figure of EUR 1.9 million (previous year: EUR -1.5 million) and consolidated net income of EUR 0.7 million (previous year: EUR -2.2 million) were generated.

## Incoming orders/order backlog

In the first nine months of 2016, incoming orders for the PVA TePla Group amounted to EUR 51.9 million (previous year: EUR 77.8 million). As at September 30, 2016, the order backlog amounted to EUR 53.8 million (previous year: EUR 64.3 million).

## Net asset situation

At EUR 91.7 million, total assets as at September 30, 2016 were above the level of December 31, 2015 (EUR 88.3 million). Equity increased to EUR 38.6 million (December 31, 2015: EUR 37.9 million) as a result of the net profit for the period of EUR 0.7 million. The equity ratio was 42.1%.

Operating cash flow in the first nine months of 2016 amounted to EUR -6.8 million (previous year: EUR +0.2 million) due to the high capital commitment to pre-financing the strong order backlog.

## Outlook for fiscal year 2016

As forecast, consolidated sales revenues of between EUR 80 million and EUR 90 million, EBITDA of between EUR 4 million and EUR 6 million, and EBIT of between EUR 2 million and EUR 4 million are expected for fiscal year 2016.

The interim report is now available to download on the company's website [www.pvatepla.com](http://www.pvatepla.com).

For further information, please contact:

Dr. Gert Fisahn  
Investor Relations  
PVA TePla AG  
Tel.: +49(0)641/68690-400  
[gert.fisahn@pvatepla.com](mailto:gert.fisahn@pvatepla.com)  
[www.pvatepla.com](http://www.pvatepla.com)