

## Press Release

Wettenberg, March 30, 2017

### **PVA TePla: Publication of 2016 Annual Report and Outlook for 2017**

Fiscal 2016: Significant improvement of sales revenues and earnings

- Consolidated sales revenues of EUR 86.6 million (previous year: EUR 71.5 million)
- EBIT of EUR 3.9 million (previous year: EUR +0.1 million)
- Incoming orders of EUR 70.5 million (previous year: EUR 101.5 million)
- Order backlog of EUR 50.6 million (previous year: EUR 67.8 million)
- Equity ratio of 42.5% (previous year: 43.0%)

PVA TePla AG, Wettenberg, a manufacturer of systems for the production of industrial crystals and vacuum and high-temperature systems as well as plasma systems and systems for non-destructive quality inspections, generated consolidated sales revenues of EUR 86.6 million and a significant improved EBIT of EUR 3.9 million in 2016 after a balanced result last year (EUR +0.1 million). The gross margin improved slightly to 23.6% as against 23.3% in the previous year.

## Incoming orders and order backlog

In fiscal year 2016, the order income was at EUR 70.5 million (previous year: EUR 101.5 million). The order backlog stood at EUR 50.6 million (previous year: EUR 67.8 million) as at December 31, 2016.

Due to the high capital tie-up and pre-financing for the order backlog at the end of 2016, operating cash flow was EUR -4.4 million (previous year: EUR +5.4 million)

## Outlook for fiscal 2017

For fiscal year 2017, consolidated sales revenues in the order of EUR 85 million and an EBITDA margin in the order of 6% are expected.

The annual report is now available to download on the company's website [www.pvatepla.com](http://www.pvatepla.com). A press conference and analysts' meeting to comment on the past fiscal year and the prospects for further development will be held in Frankfurt on March 31, 2017.

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